

## Message Text

UNCLASSIFIED

PAGE 01 JAKART 04533 110804Z  
ACTION EB-08

INFO OCT-01 EA-09 ISO-00 USIA-15 /033 W  
-----110806Z 021431 /11

R 110707Z APR 77  
FM AMEMBASSY JAKARTA  
TO USDOC WASHDC  
SECSTATE WASHDC 0345  
INFO AMEMBASSY SINGAPORE  
AMCONSUL MEDAN  
AMCONSUL SURABAYA

UNCLAS JAKARTA 4533

USDOC FOR OIM: WEBBERT AND MCCOWAN

EO 11652: NA  
SUBJ: FY 1977 CCP 2ND QUARTER PROGRESS REPORT

REF: (A) STATE 33575, (B) JAKARTA 3579, (C) JAKARTA 4358

1. CCAG MET APRIL 7 TO DISCUSS STATUS OF PREPARATIONS FOR  
AGRIQUIP 77, TO REVIEW SECOND QUARTER FY 1977 CCP PROGRESS  
AND TO CONSIDER E/C RECOMMENDATION FOR PRELIMINARY INPUTS  
FOR CCP FY 1979. LATTER WILL BE REPORTED IN SEPTTEL.

2. RE AGRIQUIP 77

A. CCAG BELIEVES CUSTOMS IS WHERE AGRIQUIP MIGHT GET  
BOTTLENECKED, HENCE IT VOICED A SENSE OF URGENCY TO  
OBTAIN FROM OIM AS QUICKLY AS POSSIBLE A COMPLETE LIST  
OF EQUIPMENT TO BE IMPORTED, SO EMBASSY CAN APPLY FOR  
FREE ENTRY PERMISSION FROM CUSTOMS DIRECTORATE, (SEE  
REFTEL C).

B. FOR SAME REASON PARTICIPANTS SHOULD BE URGED  
TO SHIP EQUIPMENT AT EARLIEST OPPORTUNITY.

3. CAMPAIGN NO. 4: AGRIBUSINESS PROMOTIONS:  
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A. IN REFTTEL B, EMBASSY REQUESTED RECONSIDERATION  
OF WCAG'S DELETION OF AGRIQUIP SEMINARS OUTSIDE OX  
JAKARTA. WE CONTINUE TO STRONGLY SUPPORT SUCH  
SEMINARS.

B. ACTION 2 WILL NOT BE SUBMITTED UNTIL AGRIQUIP 77  
COMPLETED. AVAILABLE RESOURCES HAVE BEEN DIVERTED  
TO PREPARATIONS FOR AGRIQUIP (CAMPAIGN 4, ACTION 4).

C. RE FILMS FOR AGRIQUIP 77, USIS REP POINTED OUT THAT TO OBTAIN BEST POSSIBLE FILMS FOR THIS FAIR OIM SHOULD IDENTIFY PARTICIPATING COMPANIES AND, TO EXTENT POSSIBLE, SPECIAL PRODUCTS THEY WILL BE MARKETING AT EXHIBITION. ONCE COMPANIES AND PRODUCTS ARE KNOWN TO USIS, USIS CAN CONTACT USIA AND ASK THEM TO CONTACT COMPANIES REQUESTING APPROPRIATE FILMS. USIS HAS ALREADY REQUESTED FROM USIA GENERAL FILMS ON SUBJECT OF FOOD PROCESSING AND AGRICULTURAL MACHINERY AND EQUIPMENT.

4. CAMPAIGN NO. 3, MATERIALS HANDLING EQUIPMENT (MHE)  
A. ACTION NO. 4: THERE IS LITTLE VALUE IN PROGRAMMING A SPEAKER ON MHE UNLESS IT WOULD BE PART OF SEMINAR. SINCE NO SEMINAR IS PLANNED, POST DOES NOT CONSIDER THIS AN APPROPRIATE ACTION FOR CAMPAIGN AND RECOMMENDS ITS DELETION.

B. ACTION NO. 8: INTERNATIONAL VISITOR ACCEPTED FOR 1977 GRANT TO USA IS IN SUPPORT OF THIS ACTION. GRANTEE IS SENIOR OFFICER OF P.T. TAMBANG BATUBARA (STATE COAL MINING COMPANY).

C. ACTIONS NO. 6 AND 7: WE ARE HAVING DIFFICULTY IN MEETING THESE ACTIONS. WE BELIEVE THAT INDONESIA WILL CONTINUE TO REQUIRE IMPORTANT AMOUNTS OF MHE EQUIPMENT TO MEET ITS ECONOMIC DEVELOPMENT NEEDS. WE REMAIN CONFIDENT THAT AMERICAN MHE SUPPLIERS CAN MAINTAIN THEIR SIGNIFICANT SHARE OF MARKET. WE ALSO CONTINUE TO BELIEVE THAT SOME TYPE OF OIM-SPONSORED TRADE PROMOTION ACTIVITY IN INDONESIA IS AN  
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APPROPRIATE VEHICLE FOR HELPING US SUPPLIERS SELL HERE. HOWEVER, CCAG MUST POINT OUT THAT AT THE MOMENT INVESTMENT CLIMATE REMAINS UNSETTLED AND NEW INVESTMENTS ARE AT A LOW POINT. (MANY SALES ARE TIED TO NEW INVESTMENTS.) ALSO THERE ARE RESTRAINTS UPON THE GOI'S INVESTMENT PROGRAM THROUGH END OF DECADE BECAUSE OF REQUIRED PERTAMINA DEBT REPAYMENT. WE WILL CONTINUE TO CLOSELY MONITOR THIS AREA. BUT IT MAY WELL BE THAT THERE WILL BE NO MAJOR PROJECT OPPORTUNITIES THAT WOULD REQUIRE PROMOTIONAL EVENTS IN FY 77.

5. CAMPAIGN NO. 3: WOOD PROCESSING INDUSTRY DEVELOPMENT,  
ACTION NO.5: RECOMMEND ACTION BE DELETED AS WE UNDERSTAND MANILA TIMBER INDUSTRY FAIR HAS BEEN CANCELLED.  
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## Message Attributes

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**Review Markings:**  
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